



**DENVER**  
THE MILE HIGH CITY

PARKS AND RECREATION  
Park Planning Division

201 W. Colfax  
Denver, CO 80202

## MEMORANDUM

**TO:** LAURIE DANNEMILLER, MANAGER OF PARKS & RECREATION  
**FROM:** MARK TABOR, ASST. DIRECTOR CAPITAL PROJECTS *M. Tabor*  
**SUBJECT:** ON-CALL LANDSCAPE IMPROVEMENTS AND IRRIGATION  
CONSTRUCTION SERVICES  
**DATE:** DECEMBER 5, 2011  
**CC:** SCOTT GILMORE, GORDON ROBERTSON, JEANNINE HALBERT-  
HSIUNG AND GEORGE DELANEY, MANAGER OF PUBLIC WORKS

---

The Request for Proposals for this project was issued on October 17, 2011. Twelve (12) firms presented proposals on November 28, 2011. In alphabetical order, they are:

American Civil Constructors, Inc.  
Colorado Designscapes  
CTM, Inc.  
ECI Stie Construction Management, Inc.  
Environmental Logistics, Inc.  
Goodland Construction, Inc.  
Landtech Contractors, Inc.  
Richdell Construction, Inc.  
Schultz Industries, Inc.  
Spectrum General Contractors, Inc.  
T2 Construction, Inc.  
ValleyCrest Landscape Development, Inc.

Members of the Selection Committee are Mark Tabor, Kent Sondgerath, Doug Woods, Britta Herwig and Steve Forvilly (Public Works).

Firms deemed responsive as to M/WBE Goals by the Division of Small Business Opportunity but not recommended for selection are:

Colorado Designscapes  
Environmental Logistics, Inc.  
Schultz Industries, Inc.



**DENVER**  
THE MILE HIGH CITY

PARKS AND RECREATION  
Park Planning Division

201 W. Colfax  
Denver, CO 80202

Firms deemed non-responsive and not selected are:

ECI Site Construction Management, Inc.  
Landtech Contractors, Inc.  
Spectrum General Contractors, Inc.

DSBO has determined the following firms responsive as to M/WBE goals, and the Selection Committee recommends awarding these firms for the on-call landscape improvements and irrigation construction services. Contracts with these firms will advance, including the approval of City Council.

American Civil Constructors, Inc.  
CTM, Inc.  
Goodland Construction, Inc.  
Richdell Construction, Inc.  
T2 Construction, Inc.  
ValleyCrest Landscape Development, Inc.

Thank you.

Approved: 

Lauri Dannemiller, Manager of Parks & Recreation

12-5-2011  
Date



**DENVER**  
THE MILE HIGH CITY

Office of Economic Development  
Division of Small Business Opportunity  
201 W. Colfax Ave, Dept 907  
Denver, CO 80202  
p: 720.913.1999  
f: 720.913.1803  
www.milehigh.com

Denver International Airport  
Airport Office Building, Suite 7810  
8500 Peña Boulevard  
Denver, CO 80249-6340  
p: 303.342.2180  
f: 303.342.2190  
www.flydenver.com

November 23, 2011

---

To: Mark Tabor, Project Manager of Parks and Recreation

From: Chris Martinez, Division of Small Business Opportunity (DSBO) *CM*

Subject: Review of On-Call Landscape Improvements and Irrigation Construction Services.

---

The Division of Small Business Opportunity (DSBO) has reviewed the proposals on the above listed project. The M/WBE goal is 10% M/WBE participation. The results of our review indicate that nine (9) out of the twelve (12) proposer met or exceeded the M/WBE goal.

The following information was provided by the proposer:

The following nine (9) proposers meet the 10% M/WBE and are deemed Responsive.

1.	<b>Schultz Industries Inc.</b>	<b><u>M/WBE Participation</u></b>
	DRW Construction, Inc.	10.00 %
	Green Spot, Inc.	10.00 %
	Munchlando Excavating, Inc.	10.00 %
	J.P. Meyer Trucking & Construction, Inc.	10.00 %
	Garza Concrete Structures, inc.	10.00 %
	<b><u>Total Participation:</u></b>	<b><u>50.00 %</u></b>
2.	<b>Colorado Total Maintenance</b>	<b><u>M/WBE Participation</u></b>
	CTM, Inc. (Self-Performing Prime)	20.00 %
	<b><u>Total Participation:</u></b>	<b><u>20.00 %</u></b>
3.	<b>American Civil Constructors, Inc.</b>	<b><u>M/WBE Participation</u></b>
	Diamond Plumbing Inc.	2.50 %
	Terra Constructors, Inc.	5.00 %
	JPD, Inc.	2.50 %
	<b><u>Total Participation:</u></b>	<b><u>10.00 %</u></b>

4.	<b>Goodland Construction, Inc.</b>	<b><u>M/WBE Participation</u></b>
	J.D.R. Company	10.00 %
	<b><u>Total Participation:</u></b>	<b>10.00 %</b>
5.	<b>Colorado Designscaapes, Inc.</b>	<b><u>M/WBE Participation</u></b>
	Green Spot, inc.	3.00 %
	J.P. Meyer Trucking & Construction, Inc.	7.00 %
	<b><u>Total Participation:</u></b>	<b>10.00 %</b>
6.	<b>Environmental Logistics</b>	<b><u>M/WBE Participation</u></b>
	Environmental Logistics (Self-Performing Prime)	100.00 %
	<b><u>Total Participation:</u></b>	<b>100.00 %</b>
7.	<b>Richdell Construction</b>	<b><u>M/WBE Participation</u></b>
	JPD, Inc.	3.00 %
	J.P. Meyer Trucking & Construction, Inc.	4.00 %
	PAA Contractors, Inc.	3.00 %
	<b><u>Total Participation:</u></b>	<b>10.00 %</b>
8.	<b>T2 Construction</b>	<b><u>M/WBE Participation</u></b>
	Diversified Underground, Inc.	1.33 %
	Columbia Sanitation	0.13 %
	105 West, Inc.	0.53 %
	J.P. Meyer Inc.	1.00 %
	Green Spot, Inc.	0.66 %
	Traffic Control West	1.66 %
	Meza Construction	6.33 %
	<b><u>Total Participation:</u></b>	<b>11.64 %</b>
9.	<b>Valley Crest Landscape Development</b>	<b><u>M/WBE Participation</u></b>
	Garza Concrete	5.00 %
	Powell Restoration, Inc.	5.00 %
	<b><u>Total Participation:</u></b>	<b>10.00 %</b>

The following three (3) proposers did not meet the 10% M/WBE and are deemed Non-Responsive.

10.	<b>Spectrum General Contractors, Inc.</b>	<b><u>M/WBE Participation</u></b>
	MGT Landscaping, Inc.	0.00 %
	Coloscapes Concrete, Inc.	0.00 %
	<b><u>Total Participation:</u></b>	<b>0.00 %</b>

\*The Letters of Intent were not fully completed by the proposer for MGT Landscaping, Inc and Coloscapes Concrete, Inc. The scope of work was not completed and they did not indicate a percentage also signatures are missing.

11.	<b>ECI Site Construction Mgmt Inc.</b>	<b><u>M/WBE Participation</u></b>
	Chapman Landscape & Irrigation, LLC	0.00 %
	CTM	0.00 %
	Powell Restoration	0.00 %
	Tom Calabrese Trucking	0.00 %
	Iron Woman Trucking	0.00 %
	Coloscapes Concrete	0.00 %
	<b><u>Total Participation:</u></b>	<b>0.00 %</b>

\*The Letters of Intent were not fully completed by the proposer. ECI failed to complete the scope of work on each Letter of Intent as well as a percentage. Proposers signature was missing on the LOI's for the following M/WBE firms: Iron Woman Trucking and Coloscapes Concrete.

12.	<b>Landtech Contractors, Inc.</b>	<b><u>M/WBE Participation</u></b>
	Chapman Landscaping & Irrigation	10.00 %
	Green Spot, Inc.	10.00 %
	<b><u>Total Participation:</u></b>	<b>20.00 %</b>

\*Letters of Intent submitted by the proposer were incomplete. The scope of work was not completed and the date on the LOI's is invalid.

Cc: Jessica Encinias- OED, DSBO/CPM  
 Mark Tabor- Project Manager, Parks & Recreation  
 Chris Martinez- Director of DSBO