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Denver Establishes Strategic Real Estate Group; Taps Jeffrey Steinberg as Director

DENVER – The City and County of Denver has established a Strategic Real Estate Group to manage City real estate transactions and planning, Mayor John Hickenlooper announced today.

The move consolidates the City’s real estate portfolio in the Department of Finance, Hickenlooper said. “It’s a common-sense step that will allow us to manage the portfolio as efficiently and cohesively as possible.”

City Chief Financial Officer Claude Pumilia said the new group will handle strategic analysis, planning and evaluation of the current real estate portfolio and manage acquisitions, sales and implementation. The team also will oversee tactical real estate responsibilities such as long-term planning, use planning and move coordination and logistics.

“This transition strengthens the City’s ability to plan ahead for key real estate needs and make financially responsible decisions,” Pumilia said.

The new group absorbs all City real estate functions, including those performed by the City’s Facilities Planning and Management Division of the City’s General Services Department.

Jeffrey Steinberg, previously director of Facilities Planning and Management, was tapped to lead the Strategic Real Estate Group, which also includes real estate specialists Lisa Lumley, Frank Trujillo, Steve Wirth and master draftsman Kasha Przywitowski.

Steinberg brings to the newly organized team experience and skills from government and the private sector that include real estate leasing and development, office and retail management, and sales and acquisitions.

“We’re fortunate to have a person of Jeff’s capability and experience,” Pumilia said. “We look forward to the flexibility and effectiveness he and his new team will provide.”

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